

EXHIBITOR'S QUOTES



Mr. Rahul Aggarwal, Proprietor,
Meenakshi Apparels, Delhi

Mr. Aggarwal shared the opinion that all the buyers who visited their stall were genuine and most of them who currently purchase ethnic wear from Mumbai were impressed with their products. The Meenakshi Apparel booth saw visitors from all across Karnataka and other states and were very happy with the response they received for their products and observed that the potential they had perceived of the Southern markets is there, especially for kidswear and Modi jackets and also added by saying that they would come back for the show next year.



Mr. Rajgopalan, Marketing Manager,
Pranera Services & Solutions Pvt Ltd, Tirupur

Mr. Rajgopalan said for a start-up like theirs, the Fashion Connect show was a good exposure as they witnessed relevant buyers visiting their stall and the contacts that they have made at the show would definitely help them going forward. He shared that their products received positive feedback and a few good suggestions from buyers. He also promised to return without fail for the 2016 Fashion Connect Show.



Mr. Kamlesh Patel
Hopping Deer on Redline, Coimbatore

Hopping Deer on Redline is a producer and marketer of men's t-shirts, shorts, etc and was in Fashion Connect to launch their products in Karnataka and is on the lookout for distributors and also showcasing their products to retailers. The company is already distributing its products in Gujarat, Goa, Madhya Pradesh, Maharashtra and Andhra Pradesh. Mr. Patel met visitors from Bengaluru and he is positive that he will be able to appoint a distributor.



Mr. Tarang Jha
Rivex Clothing, Ahmedabad

According to Mr. Tarang Jha, buyers in the Southern markets buy in bulk, which is a favourable benefit for them. Although, he is not happy with the flow of visitors, he feels that he might be able to appoint a distributor or agent from among the visitors.



Mr. S Gourav, Marketing Head,
Sachi Creations Pvt Ltd, Bengaluru

Sachi Creations is a manufacturer of women's leggings, jeggings, camisoles, kurtis and other knitted wear and markets them under the brand names of Sachi and Princess. Mr. Gourav is very happy with the number of serious buyers who have visited their stall, including a buyer from Sri Lanka. He is of the opinion that he will be able to clinch orders from a few of the buyers who came to their stall. He also gave full marks to the organiser for organising the show in an excellent manner and also promised to return for the next edition.

Mr. Berty Wijeratne - Chairman,
Shanbe Jeans Corporation Pvt Ltd, Sri Lanka



The Shanbe stall did receive a good number of visitors, but according to Mr Wijeratne, most of them were small volume buyers, while they need a minimum order of at least 3,000 pieces. However, he is hopeful that they might be able to do business with a large format chain store, whose representative seemed interested in their products. He however assured that they would return for the next year's Fashion Connect Show.

Mr. Yogesh Shetty, Proprietor,
Springfield Fashion, Mumbai



Mr. Shetty stated that although he would have expected to receive more buyers, but also was surprised to meet his old associates with whom he now expects to revive business, one of whom will source goods from them for exports to Africa. Mr Shetty said he is leaving the show on a happy note and will return for the next year's edition.

Mr. S S Yuvaraj - CEO,
S S Fabrics Mill, Salem



Mr. Yuvraj says participating at Fashion Connect has been an immense learning experience for him and his team as they met a good number of distributors and retailers and learnt firsthand experience on the requirements of those in the distribution channel. Mr. Sudhir Attri, the Marketing Head said he is satisfied with their experience at the show, as they met over 100 buyers at their stall over the three days. They have received good and genuine inquiries from garment exporters and distributors and Fashion Connect will help convert their product into a brand.

Mr. S John Chandraraj - General Manager,
Sudarmani Group, Tirupur



Sudarmani is taking part in a trade fair for the first time and is exhibiting at Fashion Connect to showcase its range of innerwear branded products to wholesalers and retailers in Karnataka. On the very first day of the show, Mr. Chandraraj expressed great delight in participating at the show as even before 4 PM on the first day, their stall was visited by 30 genuine visitors who came from Bangalore and even parts of Tamil Nadu and Kerala. He too promised to return for the next edition of Fashion Connect.

Mr. R Duraisamy, Proprietor,
Team Spirit, Tirupur



According to Mr. Durai, he has been coming to Bangalore for many years and has not come across these types of show in the city. He considers Bengaluru as a great fashion market and is also a fashion hub of India. Team Spirit is showcasing fashion skirts at the show, which are free from harmful chemicals. He shared that his experience at Fashion Connect has been very good as he met a good number of buyers and also did bookings of around 2,000 pieces within the first two days. He received orders from retailers like Lifestyle International, Celebrationz, etc. He also said he would return for the show next year.